



Document Review Cycle

REVIEW PERIOD	NEXT REVIEW	DOCUMENT OWNER	
2 Years	February 2020	Accounts Payable Manager	

EnQuest, Annan House, Palmerston Road, Aberdeen, AB11 5QP, Tel: 01224 975000

Supplier Information Kit

Revision History

YYYY	MMM	DD	lssued By	Rev	Detail
2018	FEB	20	C. Taylor	C1	First issue on BMS

Revision Change Notices

Rev	Location of Changes	Brief Description of Changes

Document Sign-Off

Signature	Print Name	Position	Date	
	Checked By			
226	Jerome Padero	Accounts Payable Manager	May 2019	
	Approved By			
Kuj.	Ali Talpur	Head of Business Services	May 2019	

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1.0 Procurement Process

1.1 Purchase Order Processing

A purchase order (PO) is transmitted to Suppliers in the form of e-mail, including an Adobe Acrobat PDF format PO as attachment.

All Suppliers of products and services to EnQuest must comply with the following instructions, as applicable. This will enable efficient delivery of goods and services, and ensure smooth and timely invoice payment.

Each PO is assigned a unique number (format: NPR-Pxxxxx-OP or NPR-Pxxxxx-WO) and linked to a contract number if applicable. A PO may include several lines, each for a specific item or part and the quantity required. PO will contain <u>pricing as per quotation</u>, <u>quantity</u>, <u>delivery date requirements</u>, <u>and shipping location</u>. An exception to the rule, PO issue for repairs are issued with a PO value of £0 that enables the vendor to assess and advise the cost of repair.

The final destination of the goods is indicated on the Purchase Order within the line item details. <u>If</u> <u>goods/services are to be delivered/carried out offshore where we operate (outside the UK12</u> <u>mile territorial limit), VAT should not be charged</u>. See interactive map (<u>http://www.enquest.co.uk/our-business/location-map-and-where-we-operate.aspx</u>).

1.2 Acknowledgement of Purchase Order

When EnQuest dispatches a PO to the Supplier's email address, the Supplier is accountable for checking the PO received, and reverting back to the Buyer if the following elements are inaccurate:

- a. Vendor contact details (legal name);
- b. Pricing as per quotation;
- c. Currency;
- d. Quantity;
- e. Shipping and delivery dates;
- f. Missing transportation charges or fees.

The Supplier has **3 working days** from the date of reception of the email to accept or reject the PO. **The Supplier must confirm his acknowledgement by email to the Buyer**.

By accepting an EnQuest PO, the Supplier acknowledges his ability to meet EnQuest PO requirements. Providing goods or services without acknowledgement shall be avoided as this will increase chances of payment delays due to the invoice discrepancies.

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By accepting an EnQuest PO, the Supplier acknowledges acceptance of EnQuest Terms & Conditions for Purchase Orders which are transmitted with each individual PO. However, if a contract is signed between Supplier and EnQuest, then the terms and conditions incorporated in that agreement supersede the aforementioned Terms & Conditions for Purchase Orders, unless there is an exception made by the EnQuest legal department in writing.

Rejection of the PO will result in an automatic cancellation of the PO in our system.

1.3 Revision of Purchase Order

A PO Revision is issued to reflect any change in the original Purchase Order. These changes can be in terms of quantity, specification or any other thing.

Supplier must ensure it receives a PO revision in case of any changes to the original Purchase Order.

In case of actual work exceeding the original PO, supplier must contact either the Buyer or the Requestor (End User) and request for PO Revision. <u>Supplier must not issue any invoice without receiving PO Revision where required.</u>

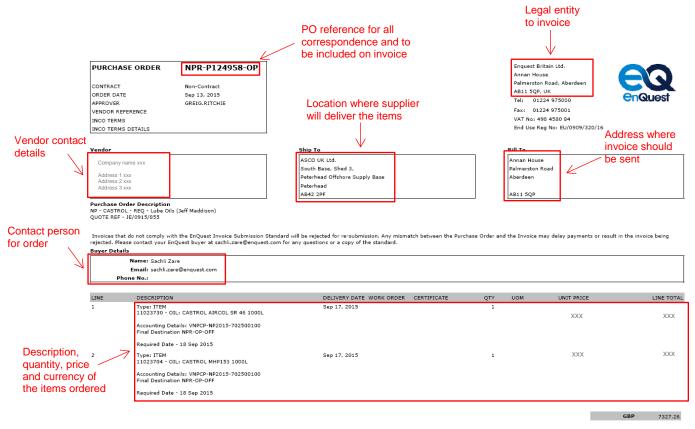
Invoices not matching the PO amount will be rejected and sent back to the supplier.

Once the PO has been accepted, no deviations from the invoice will be accepted in terms of quantity, unit price, currency, item description, and billing entity. Any variation will lead to a rejection of the invoice, i.e. the Supplier will be required to re-submit invoice.

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1.4 Purchase Order Sample



Terms and Conditions as per contract. Together with any additional terms specified in this document.

DELIVERY - Purchase Order number and Work Order number to be quoted on all delivery paperwork and packaging

DELIVERY - Purchase Order number and Work Order number to be quoted on all delivery papervork and packaging HMRC - Supplier to clearly identify whether goods are FCG or SEU on delivery documentation INVOICING - Purchase Order Number, and Contract Number (where applicable) must be quoted on all invoices. Invoices are to be submitted in a PDF format to accounts-invoices@enquest.com (one complete invoice per PDF). Invoices submitted without a Purchase Order number will be returned unpaid. Invoices submitted by post, hand carry and/or fax will be returned unpaid IMPORTS - If goods are being exported from an EC member country for shipment to the UK specifically to fulfil this order, supplier must state the following information on the invoice. Tariff Commodity Code/Net Mass (Kgs)/Transport Type/Country of Origin

If goods orginate out with the EC, Supplier must notify EnQuest to this effect prior to supply

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2.0 GRN Information Requirements

2.1 Physical Delivery of Goods

For the delivery of goods, the Supplier's Delivery Note must exactly match the Enquest PO with respect to the following:

Full Enquest PO Number Enquest PO Line Number Item (Inventory Number) Description

2.2 Invoice Back-up Documentation

Whether goods were delivered to ASCO, direct to an offshore location, a 3rd Party Vendor, or an EnQuest office or held in storage at the Supplier's premises, on submission to Enquest Accounts Payable, a proof of delivery to the consignee **MUST** be attached to the invoice.

3.0 Business Ethics

EnQuest requires that all suppliers act in a diligent and proper manner to ensure that EnQuest's interests are never conflicted with any action made by a supplier.

Suppliers must make all efforts to ensure that this includes, but is not limited to, a series of measures which are in place to ensure that their personnel do not give or receive payments, gifts, loans or any other types of inducements for any purpose, from any other company, firm, corporation or other body in connection with the supplier's performance of the work for EnQuest.

Supplier must ensure that

- 1.) they comply with all applicable laws, statutes, regulations and codes relating to anti-bribery and anti-corruption including but not limited to the Bribery Act 2010
- 2.) they do not engage in any activity, practice or conduct which would constitute an offence under sections 1, 2 or 6 of the Bribery Act 2010 if such activity, practice or conduct had been carried out in the UK
- 3.) they comply with the EnQuest code of conduct, attached hereto and ensure that this compliance extends to all personnel
- 4.) policies and procedures that are including, but not limited to, compliant with the Bribery Act 2010

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4.0 Accounts Payable

4.1 EQ Supplier Invoicing Guidelines

Invoice Submission	Credit Notes			
 Only raise and submit your invoice once you have successfully delivered the good/service (unless partial/milestone invoices have been agreed) Failure to follow EQ's invoicing guidelines will result in delays in invoice processing and payment. The responsibility falls on you as a Supplier to comply with our requirements. 	 Related invoice/purchase order should be quoted on credit note. Do not issue partial credit notes against rejected invoices. 			
 Invoices and credit notes should be sent via email: ✓ For material and service invoices – <u>accounts-invoices@enquest.com</u> ✓ For HR-related invoices – <u>accounts-hr@enquest.com</u> Invoices sent by post (Royal Mail) or via an EnQuest employee will NOT be processed. Invoices and relevant supporting documents such as proof of delivery, any third party invoices related 	 If you don't have a valid PO number (PXXXXX) or your PO does not have enough funds to cover the amount of your invoice, please contact your EnQuest Buyer/Contact prior to submitting your invoice to avoid delays in processing. Commence work or deliver the goods only after receiving a valid PO Please ensure ALL changes to the PO (e.g. price, quantity) are agreed with your EnQuest Buyer/Contact prior to invoice submission. 			
 to expenses and milestone certificates are required to be emailed as a single file in PDF format with a maximum size of 10 MB. (ZIP files <u>NOT</u> accepted) All documents should be clear and readable We require one invoice per email with the invoice number in the subject line. 	 Rejected Invoices If due to Insufficient PO and Price Mismatch, always contact the Buyer to request for PO uplift or amendment. Invoice should only be resubmitted once revised or when new PO is 			
A valid invoice must include the following details:	received.			
Bill To: EnQuest Heather Limited	 If due to any other reasons, always refer to the rejection email for instructions. 			
 Supplier Name, Supplier VAT Registration No. Supplier Address and Contact Details, Bank Details (Swift and IBAN in case of foreign payments), remit- to address 	Note: Payment terms begin upon receipt of resubmitted invoice.			
 Unique invoice number and invoice date 	Payment Terms			
 Enquest Purchase Order number (with sufficient funds), line item number and line item description A description and price amount (excluding tax) for each individual charge The invoice currency must match the currency on the Purchase Order Unit of measure (in the same UOM as the PO) and unit price (in the same currency as the PO) 	 Our method of payment is electronic (BACS and CHAPS) Standard payment terms are 30 days from receipt of a valid invoice and all required documentation unless otherwise specified in the contract. Funds will be transferred to your account within 3 working days after the date of remittance advice. 			
Price amounts that match the line item amounts	Contact Information			
 listed in the Purchase Order Invoice subtotal amount (pre-tax) Total invoice amount (subtotal amount + tax amount) Tax conversion if the currency is <u>NOT</u>GBP EQ Business Contact name 	 Send an email to <u>accounts-queries@enquest.com</u> For payment status and issues/ statements of account For changes to a vendor account, including company address, remittance email address and banking information 			

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4.2 Sample of a Perfect Invoice

Company name xxx

Address 1 xxx Address 2 xxx Address 3 xxx

Phone number xxx

DATE:	23/06/15
INVOICE #	1007
VAT #	GB XXX XXXX XX
ASSOCIATION #	XXXXXXXXX

Bill To:

Swift code xxx

EnQuest Britain Limited Level 5, Consort House Stell Road Aberdeen AB11 5QR

Ship To:

ASCO UK Ltd. South Base, Shed 3 Peterhead Offshore Supply Base Peterhead AB42 2PF

Comments or Special Instructions:

SALESPERSON	PO NUMBER	QUOTE NUMBER	SHIP DATE	F.O.B. POINT	TERMS	
	P125486		June 21, 2015		30 days	

PO LINE	QUANTITY	DESCRIPTION	UOM	UNIT PRICE	A	MOUNT
1	14	Sledgehammer	Each	£ XXX	£	XXX
2	10	Foam Bricks	Box	£ XXX	£	XXX
6	7	Retractable tape measure	Each	£ XXX	£	ХХХ
10	1	Carriage	Lumpsum	£ XXX	£	XXX
				SUBTOTAL	£	1,453.00
Bank Details: SHIPPING & HANDLING						
Bank name xxx				VAT		20.00%
Bank address xxx Account number >		SALES TAX				290.60
Sort code xxx IBAN xxx				TOTAL GBP	£	1,743.60

If you have any questions concerning this invoice, contact

THANK YOU FOR YOUR BUSINESS!

INVOICE

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5.0 Attachment 1 – EnQuest Code of Conduct



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