



## Amjad Bseisu Chief Executive











### Purpose

 With hydrocarbons expected to remain a key element of the global energy mix for many years, EnQuest is focused on enhancing hydrocarbon recovery and extending the useful lives of assets in a profitable and responsible manner, helping to fulfil energy demand requirements as part of the transition to a sustainable lower-carbon world

### **Strategic vision**

 To be the operator of choice for maturing and underdeveloped hydrocarbon assets

## Focused business model

- A production and development led E&P business
- Utilises EnQuest's core strengths
- Value-accretive portfolio opportunities continue to be assessed







# EnQuest H1 2019 performance On track to meet operational and financial targets









- Production increased c.27% to 68,548 Boepd
- Unit opex decreased by c.11% to c.\$20/Boe
- Magnus unit opex now c.\$20/Boe, down from c.\$60/Boe in 2015
- Full year opex guidance reduced to c.\$550 million from c.\$600 million
- Cash capital expenditure was c.\$125 million
- Kraken DC4 drilling programme completed
- Dunlin bypass and Scolty/Crathes pipeline projects completed ahead of budget and schedule

# EnQuest H1 2019 performance Debt reduction continuing; net debt:EBITDA at 1.8x<sup>1</sup>





# Magnus acquisition driving growth





Material increase in production to 68,548 Boepd Full year guidance of 63,000 to 70,000 Boepd unchanged



#### Annual net production<sup>1</sup> (Boepd)

# ✓ Developing reserves and resources through low cost drilling and workovers

- Kraken: DC4 completed in H1 2019
- Magnus: two-well infill campaign commences in Q4 2019
- PM8/Seligi: idle well restoration; two-well 2019 programme underway

# Responsibly extending the useful lives of assets Focused on Safe Results



#### Environmental



- Minimising emissions
  - Flaring c.45% below regulatory limits in Malaysia
  - Fuel gas used for offshore power, compression and in boilers
- High production efficiency reduces emissions intensity



- Malaysia leadership team is 27% female
- Sponsored Women in Engineering events
- Active participant in the UK D&I network "AXIS"
- Student sponsorship in Malaysia and Shetland Islands



- Active management of Board composition
- Robust risk management framework
- Values driven
- Focus on stakeholder engagement
- UK Corporate Governance Code compliant



# **Operations overview**



Bob Davenport Managing Director - North Sea



# **Production performance** Growth of c.27%; within the guidance range





#### **Production growth:**

#### Delivered

- Strong production efficiency
- Additional equity interest, well work and plant de-bottlenecking at Magnus
- 2018 Alma/Galia ESP replacements
- Improved Kraken FPSO uptime performance and impact of DC4 wells
- Successful idle well restoration programme at PM8/Seligi

6.108

6,627

10

#### Central North Sea

Northern

**North Sea** 

Magnus

Heather/Broom

Thistle/Deveron

The Dons

Scolty/Crathes Alma/Galia Kittiwake Alba



- High production efficiency
  - Positive impact of 2018 ESP replacement programme at Alma/Galia
- Scolty/Crathes replacement pipeline online ahead of schedule





- Magnus performance in line with expectations
  - High production efficiency; reservoir management; well work; plant debottlenecking
  - Future prospects under evaluation
- Heather: single compressor operations
- High levels of production and water injection efficiency at Thistle
- Dunlin bypass project online ahead of schedule

# H1 2019 operational delivery

# Strong Magnus performance; pipeline projects completed early

## H1 2019 operational delivery cont. Kraken performance improved; successful IWR in Malaysia

	<ul> <li>Improving production efficiency</li> <li>Net production (Boep)</li> <li>7%</li> </ul>
	<ul> <li>Power engine performance; plant stability;</li> <li>spares management</li> </ul>
Krokon	DC4 wells producing ahead of expectations     21,655     23,107
Kraken	Further improvement initiatives ongoing
	<ul> <li>Western Flank: Worcester target approved for drilling in 2020; assessing further potential</li> </ul>
	Guidance of 30,000-35,000 <sup>1</sup> Bopd reaffirmed

#### Malaysia

PM8/Seligi Tanjong Baram

- Excellent production efficiency at PM8/Seligi
  - Idle well restoration programme ahead of schedule; restored 10 wells to production
- 2-well drilling programme commenced in July
- Future drilling targets being assessed







#### Improved efficiency with PE at c.80%

- Improved power system reliability
- Increased water handling capacity
- Focused maintenance management

#### Unit opex down from c.\$60/Boe to c.\$20/Boe

- Revised reservoir management reducing gas injection requirements
- Logistics, supply chain and manpower efficiencies

#### Production increased to c.18,000 Boepd

- 2-well drilling programmes in 2018 and 2019
  - 2019 wells capex c.\$8/Boe
- Well interventions
- Optimised reservoir management



#### Future opportunities

- Drilling and well interventions
- Low pressure operations
- Produced water debottlenecking
- Increased water injection
- Optimised maintenance and inspections
- Effective late-life cost management

### Kraken field development Subsurface & wells performing; Western Flank project planned

- Continued strong reservoir and well performance
- Water cut has remained stable

WorcP1

- DC4 wells delivered above pre-drill projections
- Additional well testing has improved field understanding for better water injection strategies and production optimisation
- Focus is on maintaining production efficiency and high production rates



- Two well producer-injector pair development scheme approved for drilling
- Will utilise spare slots at DC2

9/2c

DC2 anifold

- Targeting c.11-19 MMbbls STOIIP
- Estimated drilling cost c.\$14/Boe

# Worcester development in 2020

Worcester

Area



#### Water cut trend





# **Financial review**



Jonathan Swinney Chief Financial Officer



# Results summary Strong H1 2019 performance



Unless otherwise stated all figures are on a Business performance basis and are in US Dollars

Comparative figures for the income statement relate to the period ended 30 June 2018 and the Balance Sheet as at 31 December 2018.

Production	Revenue <sup>1</sup>	Unit opex	EBITDA <sup>2</sup>
68,548 Boepd	\$858 million	\$20/boe	\$526 million
27%	<b>57%</b>	11%	69%

Cash generated by operations	Cash capex	Net financing costs	Net debt <sup>3</sup>
\$426 million ▲ 34%	\$125 million • 1%	\$106 million ▼12%	\$1,638 million ¥ 8%
Deliver	Оре	rational and financial ta	argets on track
De-lever		Debt reduction con	tinuing

<sup>1</sup> Including gains of \$7.6 million (H1 2018: loss of \$77.3 million) associated with EnQuest's oil price hedges

<sup>2</sup> EBITDA is calculated on a Business performance basis and is calculated by taking profit/loss from operations before tax and finance income/(costs) and adding back depletion, depreciation, foreign exchange movements, inventory revaluation and the realised gains/loss on foreign currency derivatives related to capital expenditure <sup>3</sup> Net debt represents cash and cash equivalents less borrowings, stated including PIK but excluding accrued interest and the net-off of unamortised fees and IFRS 9 Financial Instruments adjustments



	2016	2017	2018	H1 2019	2019 Outlook
Production (Boepd)	39,751	37,405	55,447	68,548	63,000 to 70,000
Operating expense (\$ million)	357	349	466	248	c.550
Unit operating cost (\$/Boe)					
- Production costs	20.4	21.0	19.6	16.9	
- Tariff and transportation costs	4.2	4.6	3.4	3.2	
- Operating costs	24.6	25.6	23.0	20.1	

- ✓ Revised Magnus reservoir strategy
- ✓ Hub approach to logistics, maintenance and inspections
- Effective supply chain management
- Lowering SVT costs has helped lower tariff expense





# Magnus enters profit share in H2 2019 EnQuest \$100m cash consideration repaid during H2 2019









<sup>2</sup> H1 2019 represents end June 2019 net debt and the last twelve months EBITDA to end June 2019

# Repaying ahead of amortisation schedule Facilitated by strong cash generation







Group production (net)	Kraken production (gross)	Net debt:EBITDA
63,000-70,000 Boepd	30,000-35,000 Bopd	Below 2x
Operating expense	Cash capex	Hedging
c.\$550 million	c.\$275 million	c.12.5 MMbbls for 2019 <sup>1</sup>
Deliver	Operational performance	e and financial discipline
De-lever	Focused on debt reduct	ion; supporting cash flow

<sup>1</sup> For the last six months of 2019, EnQuest has hedges in place for c.4.6 MMbbls of oil. Approximately 3.9 MMbbls are hedged at an average floor price of c.\$66/bbl, with a further c.0.7 MMbbls hedged with an average floor price of c.\$56/bbl in accordance with the Oz Management facility agreement



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# Future resource maturation opportunities

Part of a balanced capital allocation process



	2C resources – 50 MMboe	Future upside
Magnus	<ul> <li>Annual drilling programme with strong economics</li> <li>Further drilling upside with target maturation in progress</li> <li>Production, reservoir and late-life cost management</li> </ul>	<ul> <li>c.270 MMbbls of movable oil</li> </ul>
	2C resources – 38 MMboe	Future upside
Kraken	<ul> <li>Western Flank has c.100 MMbbls STOIIP         <ul> <li>Assessing drilling opportunities</li> <li>Enhanced oil recovery through polymer flood</li> </ul> </li> </ul>	<ul> <li>Maureen sands under evaluation (c.20-40 MMbbls STOIIP)</li> </ul>
	2C resources – 68 MMboe	Future upside
PM8/Seligi	<ul> <li>Large opportunity hopper with strong economics         <ul> <li>Additional low-cost drilling and workovers</li> <li>PM8 gas opportunity</li> </ul> </li> <li>Improved recovery through gas injection/water</li> </ul>	<ul> <li>Seligi gas development         <ul> <li>Potential future 2C of &gt;3.5 tcf GIIP</li> <li>Requires commercial</li> </ul> </li> </ul>
	<ul> <li>Improved recovery through gas injection/water flood</li> </ul>	<ul> <li>Requires commercial agreements</li> </ul>

# EnQuest A clear strategy with a focused business model



## **Questions & Answers**



# Appendices



# Group tax position No material UK cash CT/SCT on operational activities expected enquest

UK Tax Allowances	\$m
Tax losses at 31 December 2018	3,125.3
2018 utilisation	(217.8)
2018 RFES	80.3
Prior year adjustment	11.3
Tax losses at 30 June 2019	2,999.0
Tax allowances carried forward	91.4
Total tax losses and allowances at 30 June 2019	3,090.4

- No material cash tax expected to be paid on UK operation activities for the foreseeable future
- Small cash tax payments are expected in Malaysia on the PM8/Seligi PSC



ETR	%	\$m's
Profit Before Tax		38.7
UK CT Rate	(40.0)	(15.5)
RFES		32.1
UK and overseas tax rate differences		(13.0)
Permanent items		(7.4)
Other, including IFRS interim reporting adjustment		9.3



#### \$78.3 million post-tax loss was primarily made up of:

- Increased contingent consideration associated with the acquisition of 75% interest in Magnus of \$33.0 million, comprising
  - \$26.9 million associated with additional fair value recognised in the period
  - \$28.1 million unwinding of discount; partially offset by
  - \$22.0 million deferred tax asset
- Post-tax unrealised loss on commodity derivatives of \$25.8 million
- Post-tax settlement of the historical KUFPEC claim of \$15.6 million





- Scheduled amortisation on credit facility with long-dated bond repayment
  - Cash flows facilitating accelerated repayment of credit facility
- Oz Management facility repaid out of ring-fenced cash flow over 5 years

<sup>1</sup> Includes PIK on the Bonds (\$117.6 million) and bank debt (\$14.4 million), along with capitalised interest on the Oz Management facility (\$3.5 million) <sup>2</sup> Includes PIK on the Bonds (\$117.4 million) and bank debt (\$15.1 million), along with capitalised interest on the Oz Management facility (\$7.4 million) <sup>3</sup> Includes PIK on the Bonds (\$117.4 million) and bank debt (\$15.1 million)





- Immaterial increase in EBITDA / decrease in PBT
  - Operating cost is replaced with DD&A and finance interest charge
- At 1 January 2019
  - Kraken FPSO finance lease reclassified to "right-of-use assets" from "oil & gas assets"
  - Recognised leases for three properties and three vessels in Malaysia (\$79.5 million asset/liability)
- In the period ended 30 June 2019
  - Supply vessel contract entered into in year (\$8.1 million asset/liability)







#### Average net production (Boepd)



Guidance range for 2019 is an average of between 63,000 Boepd and 70,000 Boepd







Deliver	2P Reserves					
Ø	Late-life asset / life extension	Platform drilling	Infill drilling	Well intervention	Plant improvements	Sub-sea tie-back
Magnus	√	~	✓	√	√	
Kraken			$\checkmark$		✓	✓
PM8/Seligi	✓		$\checkmark$	✓		
Thistle/Deveron	✓	✓	$\checkmark$	✓		
Heather/Broom	√	✓	$\checkmark$	✓		
Grow	2C Resources					
	Late-life asset / life extension	Platform drilling	Infill drilling	Well intervention	Enhanced recovery	Sub-sea tie-back
Magnus			Infill drilling √			
Magnus Kraken	life extension	drilling		intervention	recovery	
	life extension	drilling		intervention	recovery	tie-back
Kraken	life extension √	drilling		intervention √	recovery ✓ ✓	tie-back
Kraken PM8/Seligi	life extension √	drilling	√ √ √	intervention √ √	recovery ✓ ✓	tie-back



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